SECTION VII – PROPOSER QUALIFICATIONS

The University is soliciting proposals from firms, which are in the business of providing services as listed in this Request for Proposal. Your proposal shall include, at a minimum, the following information. Failure to include these items may be grounds for rejection of your proposal. The proposer may request a Word Document version of Section VII upon request to ASU Purchasing. Please reply directly underneath each item below in Section VII for ease of evaluation.

1. The proposer shall present evidence that the firm or its officers have been engaged for at least the past five (5) years in providing services as listed in this Request for Proposal. Provide a brief narrative describing the history of your firm. Identify the number of years in the industry, the number of employees in your firm, the Ownership and if the company has ever filed for bankruptcy, been in loan default, or if there are pending liens, claims or lawsuits against the firm. If so, please describe.

2. The proposer must provide demonstrated experience in consulting and/or implementing large, scalable technology solutions at large institutions, similar to size and scope of ASU. Higher education experience is preferred similar to the size and scope of ASU.

3. All key personnel proposed by the firm should have relevant experience, and be fully qualified to successfully provide the services described in the Scope of Work. Provide an organizational chart that provides organizational sections, with the section that will have responsibility for performing this project clearly noted along with resumes of key team members dedicated to this project.

4. The proposer must provide their white paper that describes specifications of their system/software, security measure, and other technical information that informs concisely about the complexity of their product.

5. The proposer shall provide a Gantt chart (a preliminary project schedule) to identify the estimated timelines of the project, the roles and responsibilities between the awarded proposer and ASU, and any additional resources needed for the project. This project plan must include an installation timeline and proposed project milestones and matches as close as possible to all components outlined within Section V Specifications/Scope of Work. The Gantt chart must estimate a project kickoff from April 1, 2019 to January 13, 2020 for full implementation.

6. Submit two (2) past and three (3) present client references comparable in size to ASU and in scope of this RFP (including training plan samples). References should be verifiable and should be able to
comment on the firm’s experience, with a preference related to services similar to this project. Include the name, title, telephone number, and e-mail address of the individual at the client organization who is most familiar with this engagement.

7. The proposer must provide a statement of their review and acceptance of ASU’s Terms and Conditions included in this RFP under Section XII. **Note: all exceptions with justification and alternative language MUST be submitted with the proposal.** In no event is a Proposer to submit its own standard contract terms and conditions or a previously negotiated ASU contract as a response to this section.

   _____________  Place an “X” on the line acknowledging this section.

8. If a subcontractor is proposed, provide a history on previous work completed together by the proposer and subcontractor. Include the following for each project in which the proposer and subcontractor have worked together:
   a. Agency (provide a University police department if applicable)
   b. Project date
   c. Applications installed
   d. Responsibilities of each party.

9. The proposer must summarize all litigation (regardless of disposition/status) involving the proposer as a plaintiff or defendant within the past five years. If the proposer has been ordered by a Court not to disclose a summary of the case, list this fact.

10. The proposer must describe their company’s affiliation with APCO (Association of Public-Safety Communications Officials) and NENA (National Emergency Number Association) and how the company leverages APCO/NENA standards, guidelines, and best practices.

11. The proposer must describe their company’s affiliation with public safety organizations such as IACP (International Association of Chiefs of Police), CALEA (Commission on Accreditation for Law Enforcement Agencies), etc., and how the company leverages industry standards, guidelines, and best practices.

12. The proposer must describe their company’s affiliation with Homeland Security and how the company leverages Federal standards, guidelines, and best practices.

13. The federal government has taken the lead in developing standards for facilitating information sharing among local, state, and federal first
responders and emergency operations managers. Describe the ability of the proposed system and the company’s ability to adhere to these standards.

14. The proposer must describe their company’s compliance with the National Information Exchange Model (NIEM) standards. List all specifications, functionality, and features related to the proposed system. [http://www.niem.gov](http://www.niem.gov)