September 20, 2018

ARIZONA STATE UNIVERSITY

ADDENDUM 10
RFP 341901 Integrated Technologies Collaborative

Please note the following answers to questions that were asked prior to the deadline for inquiries date of 10/09/18 at 3:00 P.M., MST.

Q1: Is ASU looking to make an award at the end of this process, or will you be using the data gathered from this RFP to inform a future decision?
A1: As stated in Section II of the RFP, "ASU intends to award one or more contracts to providers under this RFP, but reserves the right to not award any given section if responses do not meet ASU’s needs." Also, "the University may choose to enter into multiple contracts under this solicitation. During the course of the Agreement(s) resulting from this solicitation, the University, at its sole discretion, may add additional individuals or firms, provided that they meet the stated requirements of this Request for Proposal."

Q2: During the pre-proposal conference, you were very clear that the final contract will be on ASU paper. It was also communicated that ASU wants to jointly develop “Next Generation Networking” technology with RFP recipients. To that end, who will own the IP? Or will ASU requires exclusivity for a set period of time?
A2: ASU operates within Arizona Board of Regent’s (ABOR) Policies, such as Policy 6-908. ASU will also be open to co-development of IP in certain circumstances or where there may be an opportunity for revenue sharing. Collaborating in an innovation lab may require defining IP ownership on a case-by-case basis. IP ownership for collaborative development can be addressed during contract negotiation.

Q3: We understand ASU’s intent to negotiate its standard contractual terms which may require alteration to align with the proposed solution. However, we are unclear as to whether such intent also includes the opportunity to negotiate a mutually agreeable limitation of damages. Please clarify ASU’s intent to negotiate additional terms which may not currently be contemplated in the standard terms and conditions, specifically terms related to liability.
A3: The proposer can submit their added or modified language with an explanation for the change. ASU may or may not accept these changes during the course of negotiation.

Q4: Is the due date for questions October 9th or 10 calendar days before the bid is due, October 13th as the dates do not line up? Will ASU consider extending the due date for questions so that we have more time for our internal departments to review and ask questions?
A4: The deadline for Inquiries is 3:00 P.M., MST, 10/09/18 and the Time and Date Set for Closing is 3:00 P.M., MST, 10/23/18. There is currently no plan to extend the dates at this time.

Q5: Will ASU consider providing a two-week extension to the proposal due date, due to the extensiveness of the question involved to ensure we have appropriate time to fully address all of the RFP’s questions?
A5: There is currently no plan to extend the date of this RFP at this time.
Q6: By bidding on orchestration section, are you precluded from bidding on the remaining scope?
A6: No, providers are encouraged to bid on any/all sections for which they have a proposal.

Q7: Are any of the Federal Funds including Research Grants being used to pay for these goods and services” as mentioned in SECTION XII – TERMS & CONDITIONS 67 & 68
A7: ASU may utilize many and/or multiple combinations of funding sources (which may include federal funds, research grants, or any other type of funding) for any of the products and services within the scope of this RFP.

Q8: Is it correct to assume that we may continue to list Taxes and Fees as separate items similar to the BOM quotes as mentioned in Section 7? Section 7. “prices will include all taxes and fees, including, without limitation, sales, use, or excise taxes, import duties, value added taxes, permit fees, license fees, or similar charges (Taxes).
A8: Yes.

Q9: Does “sections” below in Exhibit A refer to the Data Network requiring a provide to bid on all components or is it permissible to bid on the Wired section only? Located in Exhibit A Specifications/ Scope of Work Page 4 of 24 "Service providers may respond to this RFP by addressing one or many of the sections of service described herein"
A9: As depicted in the orchestra graphic in the RFP, the Data Network section is comprised of many components. It is permissible to bid only on the wired portion of the Data Network, or any (or all) of the component sections of the RFP.

Please remember that Proposals are to be mailed or delivered to Arizona State University Purchasing and Business Services 1551 S. Rural Rd. Tempe, AZ 85281, no later than 3:00 P.M., MST, 10/23/18.

If you have any questions regarding this notice, please contact me at 480-965-3849 or Lorenzo.Espinoza@asu.edu. You may also find RFP 341901 and any updates at http://www.asu.edu/purchasing/bids/index.html