Questions and Answers:

1. Q. We require an NDA in order to provide confidential information, including pricing, to any prospect or customer. Can you accommodate this? I can send you our standard NDA, or I can have my legal team review yours. Please advise.
   A. We are a public University. Reference our confidential language in Section IV – Instructions to Proposers, #9.

2. Q. We are a small and growing company and we do not have mature sustainability initiatives in place. Will this disqualify us from consideration?
   A. You may still apply, however per the RFP evaluation criteria Sustainability Efforts will count as 10% of the total ranking criteria.

3. Q. I understand you are looking for support in maintaining integrations? How many integrations, and what type? (CloudConnect, EIB, Studio)
   A. ASU has approximately 50 integrations including CloudConnect, Studio, Reports As A Service (RaaS) EIB.

4. Q. How many users will be submitting support requests to OSV, and with what frequency?
   A. One or two ASU staff will submit support requests as the need arises.

5. Q. How frequently will you require support with report writing (weekly, monthly, etc)?
   A. Report assistance will be submitted on an as needed basis to either create new or fix and optimize existing reports. ASU also has a team of report writers and we would like to set up knowledge transfer sessions with the consultants.

6. Q. What is your timeframe to implement Planning and Budget?
   A. TBD

7. Q. Are there special projects on your roadmap that will require our assistance? Please describe.
   A. Implementation of Adaptive Planning, move from Concur Travel to Workday Expenses for Employee Travel, assistance with implementing customer accounts (we deferred implementing this module), assistance with improving
the Supplier Registration process, assistance troubleshooting the Sponsored Invoice BIRT templates

8. Q. Will organizations be disqualified if they do not have an established green policy in place?
   A. No.

9. Q. What is the projected go-live date for Workday Financials?
   A. ASU implemented on 7/1/2018.

10. Q. What Workday Financial modules will ASU be live with on the projected go-live date?
    A. ASU is utilizing Banking, Procurement, Suppliers, Supplier Accounts, Expenses, Inventory, Grants, Core Accounting, Budgeting, Projects, and Assets.

11. Q. Once the bid has been awarded to the selected staff augmentation vendor, what is the expected time gap between the bid award and resource engagement?
    A. The contract would become effective July 1, 2019

12. Q. Whether companies from Outside USA can apply for this? (like, from India or Canada)
    A. See Attachment A, Information Security, item (c).

13. Q. Whether we need to come over there for meetings?
    A. Meetings may held virtually, but we may also require in person meetings for knowledge transfer sessions.

14. Q. Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada)
    A. See Attachment A, Information Security, item (c).

15. Q. Can we submit the proposals via email?
    A. No, please reference Section IV – Instructions to Proposers, #1.

Questions regarding this notice, please contact me at 480-965-3270 or karen.ashe@asu.edu. All postings for RFP 191906 can be found at http://www.asu.edu/purchasing/bids/index.html.

Thank you,

Karen S. Ashe
Karen S. Ashe, Purchasing Manager
Purchasing and Business Services