

Meeting Minutes: October 30, 2008

Fifth meeting – Internships and Full-time positions at Northwestern Financial Mutual Funds

Upcoming events:

- The David Friedman Lecture will take place on November 4th from 7:00pm-8:30pm in the MU Pima room. He will be talking about his new book Future Imperfect as well as the current economic climate.
- The ALPFA Career-Fashion Show will take place on November 21st starting at 7:00pm at the Tempe Four Points Hotel.

The speaker for this meeting was Matt Lyon, and he talked about the opportunities available at the Northwestern Mutual Financial Network.

- The Northwestern Mutual Financial Network has been around for 151 years and originally sold life insurance.
- Despite the current economic conditions, the company is still relatively strong.
- Interns will have the same responsibilities as full-time employees just on a smaller scale
- A typical day involves training in the morning, calling and setting up appointments afterward, and then meeting with clients and helping them out.
- The typical client is 30 years old and married. They're usually people who are up and coming and then stay with the company for many years.
- The Northwestern Mutual Financial Network is currently looking for interns for the spring. They're looking for at least 15 hours minimum of available work time.

ABLA's next meeting is on November 13th from 5:00pm-6:00pm in the MU room 228. The speaker will be the ABLA e-board, and they will be talking about business etiquette. This meeting concluded with ABLA pizza time.